



## Sherpa Training » Content Outline

The following document outlines the structure of the Sherpa Training journey.

### ONBOARDING

- Completing Your Profile
- Welcome to Sherpa Training Video
- BECOME. Build. Lead. Framework Video
- Basecamp Exercise using the 70/30 tool Video

### BECOME – VISION + FOUNDATIONAL TOOLS

- 1 What is your #? (Peace Index + Define Your Next Level)
- 2 Calibrating Support/Challenge – You to Your Family & Team
- 3 Support/Challenge Matrix – You to Yourself
- 4 5 Circles Intentional vs. Accidental
- 5 Know Yourself to Lead Yourself
- 6 Who Says You Can't? – Inhibition vs. Prohibition
- 7 CORE Process Tool (Learning to Become More Self-Aware)

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## **BECOME - 5 VOICES**

- 8 5VS: DYLV (Wksp 1): Voice Order
- 9 5VS: DYLV (Wksp 1): Leadership Insights
- 10 5VS: POV (Wksp 2): Weapon Systems
- 11 5VS: POV (Wksp 2): Triggers
- 12 5VS: AOC (Wksp 3): ROE
- 13 5VS: AOC (Wksp 3): Liberation Statements
- 14 Core Process – Game Plan for the 5 Voices in Life/Team
- 15 The Core

## **BECOME - 5 GEARS**

- 16 Gears p1: Over-Productive/Under-Present
- 17 Gears p2: Application & Execution
- 18 Gears p3: Triggers/Learning to Shift
- 19 Core Process – Game Plan for the 5 Gears in Life/Team

## **BUILD - VISION**

- 20 Become. BUILD. Lead. - Liberating Others
- 21 Liberator's Intent

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## **BUILD - COMMUNICATION CODE**

- 22 Communication Code p1 – How to Communicate More Effectively
- 23 Communication Code p2 – Clarification & Challenges
- 24 Communication Code p3 – Listening Audit
- 25 Core Process – Communication Code

## **BUILD - MAXIMIZING INFLUENCE**

- 26 Maximizing Influence p1 – Building Trust
- 27 Maximizing Influence p2 – 5 Voices Connection
- 28 Maximizing Influence p3 – Overcoming Self-Preservation
- 29 Maximizing Influence p4 – Relationship Before Opportunity
- 30 Core Process – Maximizing Influence

## **BUILD - DEVELOPING OTHERS**

- 31 Developing Others
- 32 Responsive Leader
- 33 Investing Time
- 34 Expectations Scale
- 35 Multiplying Magic
- 36 The Clarity Tool
- 37 The Change Equation

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- 38 Overcoming Resistance
- 39 Getting Others to the Next Level
- 40 The Two Sides of Leadership
- 41 Core Process – Game Plan for BUILD for Teams + Intentional Transfer Plan

## **LEAD – VISION + TEAM 360**

- 42 Become. Build. LEAD. - Maximizing Team Performance

## **LEAD – CULTURE KILLERS UNDERMINING YOUR INFLUENCE**

- 43 Go to the Source
- 44 Discretion and Discipline
- 45 Provisional Plan Promise
- 46 Power of the Medium Delegation

## **LEAD – ORGANIZATIONS WORTH FOLLOWING**

- 47 Effective Delegation
- 48 Push/Pull Leadership & Coaching Behaviors
- 49 The Performance Diagnostic
- 50 Core Process – Sherpa Training Takeaways + Wrap-up

## **BE INTENTIONAL TO KEEP USING WHAT YOU'VE LEARNED IN YOUR LIFE & LEADERSHIP**

*"YOU CANNOT GIVE WHAT YOU DON'T POSSESS"*